

Boulos Expands Bench and Awards Mid-Year MVP

Portland, Maine, November 1, 2022: The Boulos Company is expanding. In the past three months, the Portland office welcomed <u>Sarah Grillo</u> and <u>Reese McFarlane</u>, and <u>Nick DeNisco</u> is the latest to join the Manchester team.

Sarah Grillo joined the team as a marketing and administrative assistant, a role that will give her plenty of opportunities to flex her marketing and organizational skills as she assists Boulos brokers with marketing active listings.

Reese McFarlane, the Portland office's newest associate, is a recent graduate of the University of North Carolina Wilmington and is focused on learning all aspects of commercial leasing and sales through the company's brokerage training program. Reese will be working under Jessica Estes, Drew Sigfridson, and John Finegan.

Also joining Boulos as an associate, Nick DeNisco will support Chris Healey, Mike Tamposi, and Roger Dieker in the Manchester office. Nick brings with him strong sales experience through his work as a member of the commercial business development team for SEQENS, a multinational chemical manufacturing company.

A Boulian for the Ages

Portsmouth office manager, Lisa Kurdt, has been with Boulos since 2000. Over the past year, the pace of business in Boulos' New Hampshire markets increased substantially with the opening of the new Manchester office and the relocation of the Portsmouth team to their new office. Lisa stepped up to the plate



Sarah Grillo



Reese McFarlane



Nick DeNisco





to coordinate these initiatives to the extent that, in a first-of-its-kind, mid-year nod, she was nominated the Mid-Year Boulian of the Year by Boulos' management team.

"Lisa has been an amazing team player, office manager, and project manager as long as I have known her," said Boulos' VP of Operations and Marketing Topher Stephenson. "2022 is one of the most productive years in history for the Portsmouth branch and with bandwidth stretched across the board, Lisa managed to deliver the same outstanding results, month over month, without skipping a beat. On top of which she played a vital role, along with Manchester's Karen Gazzara, in onboarding the new team in that office—all while managing the office move in Portsmouth."

For Lisa's tireless efforts and outstanding work ethic, the Boulos management team unanimously felt a mid-year Boulian award was warranted. The Boulian of the Year award has previously been awarded to a top-line performer at the end of each year who exemplifies the core values of The Boulos Company: excellence, integrity, respect, collaboration, passion, and balance. It remains to be seen whether a mid-year Boulian will become an established precedent, but Lisa has set the bar incredibly high.

About The Boulos Company:

The Boulos Company is a Maine and New Hampshire commercial real estate firm dedicated to serving owners, investors, and tenants, blending Maine and New Hampshire market knowledge with global networks through CCIM and SIOR. Founded by Joseph Boulos in 1975, the firm has grown to include more than 39 Maine and New Hampshire-based team members. More information is available at <u>boulos.com</u>.



Lisa Kurdt

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