BOULOS COMPANY

MEDIA RELEASE

Bar Harbor's Landscape Transforms: Kebo Street Properties Acquires Iconic Former Port Inn, Paving Way for Local Hospitality Expansion

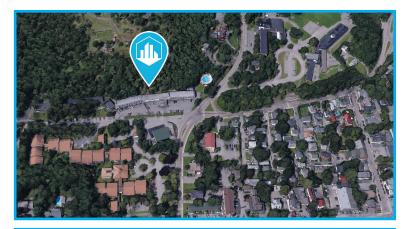
Bar Harbor, Maine, February 5, 2024: Local investor group, Kebo Street Properties LLC, purchased the former Port Inn/Quality Inn and Suites from Giri Bar Harbor, Inc. for an undisclosed price. In addition to the 77-room, limited-service hotel, the sale includes a 2,101± SF single-family home, which had been used for employee housing.

The sellers, who purchased the hotel in 2020, made several improvements, including room upgrades and removing an above-ground swimming pool. The buyers already own multiple properties in Bar Harbor and are building a new, 45-room hotel on Cottage Street.

"I think it will be a good fit with our other properties in Bar Harbor," said Kebo Street's Stephen Coston. "We own several other properties right down the street, so it will be particularly easy for us to incorporate it into our operation."

The deal was arranged off-market by Roy Donnelly of The Boulos Company. In addition to negotiating the purchase price, a key piece of the transaction was terminating a hotel franchise agreement. The property will now be operated independently.

Boulos President Jessica Estes praised Donnelly's hard work since joining the firm in May of 2023. "He's done a tremendous job of extending our reach and presence in the Mid Coast in a very short amount of time. And he pulled down the biggest sale of the year to date—the biggest sale within a year of someone joining the company that I've seen in my 20 years here."







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About The Boulos Company:

The Boulos Company is a Maine and New Hampshire commercial real estate firm dedicated to serving owners, investors, and tenants, blending Maine, New Hampshire, and Northern Massachusetts market knowledge with a global network. Founded by Joseph Boulos in 1975, the firm has grown to include more than 45 Portland, Maine, Portsmouth, and Manchester, New Hampshire-based employees. More information is available at <u>boulos.com</u>.